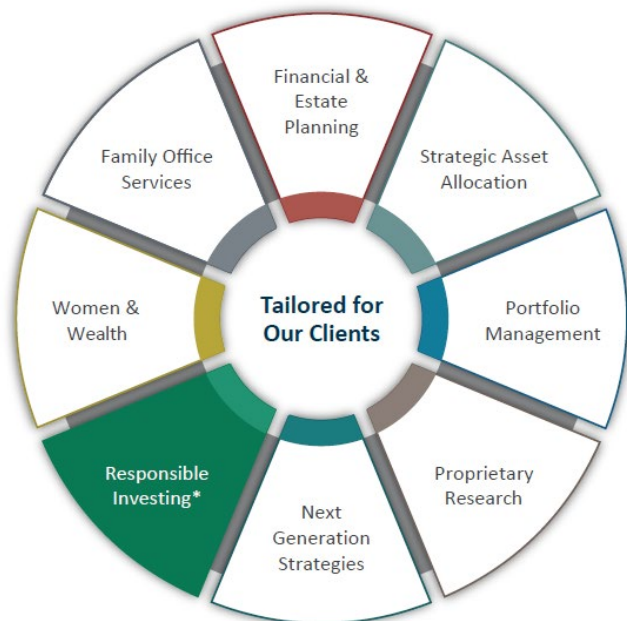


1919 Investment Counsel was founded on the belief that no two clients are alike. For over a century, we have been delivering services and tailored solutions that preserve, build, and manage wealth. We are committed to helping our clients achieve their financial goals with thoughtful advice.

1919 Responsible Investing

We are pioneers and innovators in Responsible Investing with an unwavering commitment to craft investment solutions for each client. Our team collaborates with you to ensure that your investment portfolio reflects your values and enables you to have a positive impact on the world.

Our Solutions and Strengths for a broad range of client needs



*Includes Inclusive Investing Strategy.

45+

Years Managing Responsible Investments

\$2.3 Billion

in Responsible Investments

Approximately as of June 30, 2021

Dedicated team of Analysts and Portfolio Managers focused on Responsible Investment Strategies

What is Responsible Investing at 1919?

At 1919 we take a multi-dimensional approach. By integrating environmental, social, and corporate governance (ESG) factors; applying Values-based guidelines; and incorporating positive Impact solutions in portfolios, we generate competitive financial returns and support the pathway to a better and more sustainable world.

Our investment philosophy incorporates diligent research, a focus on quality to guide security selection, patient, long-term investing and robust risk awareness.

We actively participate in collaborative engagement networks with aims to encourage greater corporate transparency. Our approach also includes active proxy voting.

Responsible Investing

ESG | Values | Impact

Integrating ESG Risks and Opportunities

Our investment process relies on proprietary, independent research from our analysts and the collective expertise of our portfolio managers. The research process includes consideration of responsible and ethical corporate behavior. We endeavor to recognize ESG factors that could affect portfolio candidates in the long-term.

Investments that Reflect your Values

We first seek to understand the values that are most important to you, so they are fully reflected in your investment portfolio. Some examples of what your guidelines could include are:

- Low-Carbon Economy and the Environment
- Human Rights and Corporate Citizenship
- Just and Fair Employment Practices
- Controversial Weapons
- Tobacco

Of course we recognize the issues most important to you may be different. We collaborate with you to determine the guidelines, and customize an investment plan approach with your values and goals.

Impact for a More Sustainable Future

Over the past 45 years, our approach to Responsible Investing has evolved. Today, we partner with you to make a positive societal impact as well as achieve favorable investment results.

As we identify investment opportunities for your portfolio, we seek companies with positive thematic social or environmental purpose, products, or services. Our thematic impact research is informed by the UN Sustainable Development Goals as well as client feedback. These Impact themes include:

- Climate Change
- Access to Water
- Diversity and Inclusion
- Supply Chain Responsibility

About 1919 Investment Counsel

1919 Investment Counsel, LLC is a registered investment advisor. Its mission for more than 100 years has been to provide counsel and insight that help families, individuals, and institutions achieve their financial goals. The firm has offices across the country in Baltimore, Birmingham, Cincinnati, Houston, New York, Philadelphia, San Francisco and Vero Beach. The firm has approximately \$19.3 billion in client assets under management (as of June 30, 2021), of which approximately \$2.3 billion are in Responsible Investments. 1919 Investment Counsel seeks to consistently deliver an extraordinary client experience through its independent thinking, expertise and personalized service. To learn more, please visit our website at www.1919ic.com.

Disclosure

The views expressed are subject to change. Any data cited have been obtained from sources believed to be reliable. The accuracy and completeness of data cannot be guaranteed. Past performance is no guarantee of future results.